Message Text

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FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 4373

UNCLAS CARACAS 9856

MAJOR PROJECT/FOR COMMERCE/MEPD

E.O. 11652: N/A TAGS: BENC, VE

SUBJ: MAJOR PROJECT: EARLY WARNING - 800 KV HIGH VOLTAGE

TRANSMISSION LINE.

- 1. EMBASSY HAS LEARNED FROM A LOCAL TRADE SOURCE THAT ELECTRICIDAD DEL CARONI (EDELCA) WILL OPEN PRE-QUALIFICATION PROCEDURES IN EARLY SEPTEMBER FOR THE INSTALLATION OF A 2,800 KILOMETER DOUBLE CIRCUIT 800 KV TRANSMISSION LINE BETWEEN THE GURI DAM AND THE CITY OF VALENCIA. TWO PARALLEL LINES WILL BE STRUNG APPROXIAMTELY ONE KILOMETER APART. 50 PERCENT OF THE INSTALLATION WILL USE SELF-SUPPORTING TOWERS, AND THE OTHER 50 PERCENT WILL USE CABLE-ANCHORED TOWERS.
- 2. THIS TENDER WILL REQUIRE THAT MOST OF THE TRANSMISSION TOWER INSTALLATIONS BE MADE USING HELICOPTERS. THE CONTRACT WILL CALL FOR COMPLETION WITHIN 24 MONTHS. EDELCA IS LIKELY TO REQUEST THAT CONTRACT PROPOSALS BE SUBMITTED BY DECEMBER 1976, WITH THE SUCCESSFUL BIDDER EXPECTED TO BEGIN WORK BY APRIL 1077.
- 3. ACCORDING TO THE EMBASSY'S SOURCE, THE TENDER WILL CALL FOR THE FORMATION OF VENEZUELAN-FOREIGN CONSORTIA, WITH THE FOREIGN PARTNER PROVIDING THE HELICOPTER TOWER INSTALLATION TECHNOLOGY, ENGINEERING, MOST OF THE EQUIPMENT, ETC. THE VENEZUELAN PARTNER WOULD BE EXPECTED TO PROVIDE ENGINEERING AND CONSTRUCTION SERVICES.
- 4. THE VENEZUELAN COMPANY SEITER C.A., WHICH PROVIDED THE ABOVE UNCLASSIFIED

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INFORMATION TO THE EMBASSY, WISHES TO PARTICIPATE IN THIS PROJECT

AND IS LOOKING FOR POTENTIAL FOREIGN PARTNERS. SUCH PARTNER WOULD HAVE THE REQUIRED HELICOPTER INSTALLATION CAPABILITY, OR A CLOSE WORKING RELATIONSHIP WITH A FIRM WITH HEAVY-LIFT TECHNOLOGY EXPERIENCE. SEITER IS A SMALL FIRM SPECIALIZING IN ENGINEERING POWER LINE INSTALLATION. SEITER CLAIMS THAT THERE ARE SEVERAL FACTORS WHICH ENHANCE ITS CHANCES OF WINNING THIS CONTRACT IF THEY ARE ABLE TO AFFILIATE WITH AN APPROPIATE U.S. FIRM. INTERESTED U.S. COMPANIES SHOULD CONTACT (VIA CABLE) MR. GUILIANO IPPOLITO, QUINTA MARIETA, CALLE SOJO, EL ROSAL, CARACAS, VENEZUELA.

- 5. INTERESTED U.S. COMPANIES SHOULD BE IN A POSITION TO PROVIDE PROMPTLY THE FOLLOWING DOCUMENTATION: LIST OF MAJOR PROJECTS EXECUTED, WITH LOCATION AND PRINCIPAL CHARACTERISTICS; LIST OF ENGINEERS AND STAFF TO BE ASSIGNED TO THE PROJECT, INCLUDING THEIR CURRICULA; LIST OF EQUIPMENT THAT WOULD BE AVAILABLE FOR THIS PROJECT, THE FIRM'S MOST RECENT AUDITION BALANCE SHEET.
- 6. AS THIS INFORMATION WAS OBTAINED FROM UNOFFICIAL SOURCES, EDELCA SHOULD NOT YET BE CONTACTED DIRECTLY. VAKY

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TAGS: BENC, VE To: STATE

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